



Peckham Industries cuts run costs through migrating between clouds

Peckham Industries is a leading material supplier for paving, construction, reclamation, and milling services that delivers and installs building materials in highway and building construction.

With the move to the cloud, Peckham originally selected and migrated to Google cloud as the lowest cost option at the time, but Google prices kept increasing. Peckham was primarily using Microsoft software already and wanted to save costs and realize more predictable cloud pricing by moving from Google to Azure. They also needed help in optimizing their various Microsoft and cloud license spend.

Celsior Technologies provided a fixed-price, comprehensive solution to assess, plan, design and migrate the customer's Google estate to Azure, including project management of the end-to-end engagement. Our use of auto-discovery, migration planning and execution tools expedited the engagement timeline and resulted in cost savings. At the same time, our approach mitigated migration risks by identifying deeper dependencies and important technical details.



In total, Celsior migrated 35 Google instances to the Azure cloud. The technologies migrated were a mix of Windows, Linux/Ubuntu and BGP-routed VPN connections. Following rehosting, Celsior also optimized the work and made other improvements utilizing Azure tools and analysis.



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Business results that brought smiles

Through taking end-to-end ownership, Celsior successfully delivered the complete migration to Azure in six weeks--two weeks ahead of the original schedule and commitment. More importantly, the hosting operations "run" costs were reduced by more than 10%

Peckham realized the run-cost savings they were looking for via the Celsior-Microsoft partnership, and migration costs were minimized through Microsoft partner incentive funding. Not only was Celsior able to help with the migration itself, but they also helped Peckham to optimize their Azure cloud license spending.

Ultimately, Peckham was not only able to accomplish the migration within needed time-constraints, but they were able to do so in a way that minimized impact to their own staff and enabled them to focus on higher-impact business and IT imperatives.